

Message Text

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PAGE 01 ALGIER 00913 221341Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 XMB-04 CCO-00 PASO-00 /023 W
-----083748 230117Z /65

R 221223Z MAR 78
FM AMEMBASSY ALGIERS
TO SECSTATE WASHDC 8243
INFO USDOC WASHDC

UNCLAS ALGIERS 0913

DEPT ALSO PASS EXIMBANK

E. O. 11652: N/A
TAGS: BEXP, EFIN, AG, US
SUBJ: TRADE PROMOTION: FINANCING FOR PACCAR BID ON SONACOME TENDER
FOR 2338 TRUCKS

REF: ALGIERS 0743

TO: S. PEMBERTON
VP FINANCE
PACCAR INTERNATIONAL
BELLEVUE WASHINGTON 98009
TEL: 206-455-7496
TELEX: 32-0209

FOLLOWING MESSAGE IS FROM C.J. HACKFORTH, PACCAR DISTRICT MANAGER
EUROPE:

QTE KENWORTH/PACCAR INTERNATIONAL INTEND BID ON 873 UNITS OF
SONACOME TRUCK TENDER, HAVING ESTIMATED FOB FACTORY VALUE OF \$53
MILLION. MEDIUM TERM SUPPLIER FINANCING FOR FIVE YEARS IS REQU-
ESTED BY ALGERIA WITH ALL CHARGES AND INTEREST INCLUDED. THIS CREDIT
TO BE IN FAVOR OF SONACOME.

CLOSING DATE FOR BIDS IS APRIL 15, SO IT IS ESSENTIAL THAT YOU
COORDINATE SWIFTLY WITH EXIMBANK TO ENSURE THIS EXPORT OPPORTUNITY
IS WON FOR USA. UNQTE

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THIS MESSAGE ALSO BEING SENT US DEPT COMMERCE AND EXIMBANK FOR
THEIR INFORMATION.

SHIRL MCARTHUR
COMMERCIAL OFFICER
AMERICAN EMBASSY
ALGIERS, ALGERIA

STEPHAN

NOTE BY OC/T: PASSED ABOVE ADDEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROMOTION
Control Number: n/a
Copy: SINGLE
Draft Date: 22 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Expiration:
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Format: TEL
From: ALGIERS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780340/aaaabhfw.tel
Line Count: 65
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Litigation Codes:
Litigation History:
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Message ID: 361961c0-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: 78 ALGIERS 743
Retention: 0
Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
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SAS ID: 3248566
Secure: OPEN
Status: NATIVE
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TAGS: BEXP, EFIN, AG, US
To: STATE
Type: TE
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